

Table 1. Descriptive Statistics of Variables (N=18)

	Minimum	Maximum	Mean	Std. Deviation
Internet Hosts*	25.74	881.06	237.06	216.38
GDP*	13945	33202	21941.61	4299.08
Gini Coefficient	25.91	41.72	32.32	4.66
Phone Density*	40.39	90.85	60.18	13.45
Education	58	100	86	9.71
Pricing	20.59	89.81	43.74	15.6
English Proficiency	dummy variables:			<u>frequency</u>
	Native** (base in models)			6
	High level	(>90% of high school students) (64-76% of high school students)		8
	Low level			4
Telecom Policy	dummy variables:			<u>frequency</u>
	Free competition (base in models)  Duopoly/part competition  Monopoly			4
				3
				11

<sup>\*</sup> per capita figures (see Appendix for per capita specifics, description of variables, and data sources)

<sup>\*\*</sup> Canada is coded as an English speaking country given that English is a national language, it is the first language of the majority of its population, and the rest of the population studies it extensively in school