

## Inference without models, II

### EITM 2007

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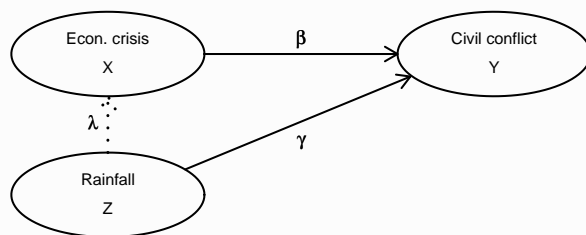
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## Instrumental variables

- ▶ An *instrument* is a variable that is correlated with your independent variable, but has no direct affect on your dependent variable.
- ▶ One classic example is the use of draft number as an instrument for military service in models of income (Angrist 1990).
- ▶ The best instruments are obviously exogenous (birthdate, weather, random assignment).
- ▶ Unfortunately, often hard to come by.

## Understanding why IV works

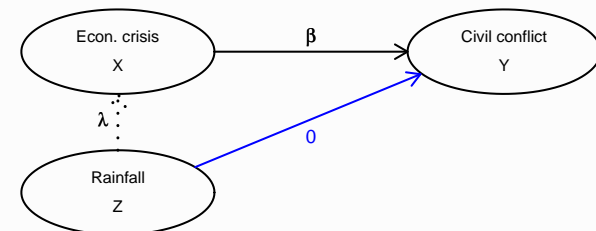


$$E(X|Z) = \kappa + \lambda Z$$

$$E(Y|Z) = \alpha + (\gamma + \lambda\beta)Z$$

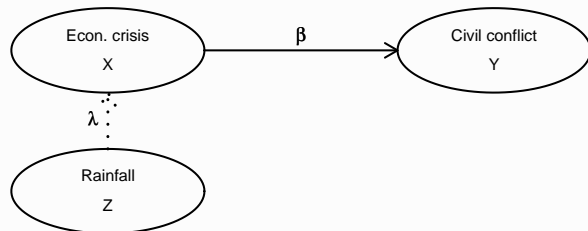
$$E(Y|Z) = \alpha + (0 + \lambda\beta)Z$$

## Understanding why IV works



$$E(X|Z) = \kappa + \lambda Z$$

## Understanding why IV works



$$E(X|Z) = \kappa + \lambda Z$$

$$E(Y|Z) = \alpha + (\lambda\beta)Z$$

## The Simplest IV Estimator

1. Estimate

$$E(Y|Z) = \alpha + (\lambda\beta)Z$$

by OLS and obtain an estimate of  $\lambda\beta$ ,  $\widehat{\lambda\beta}$ .

2. Estimate

$$E(X|Z) = \kappa + \lambda Z$$

by OLS and obtain an estimate of  $\lambda$ ,  $\widehat{\lambda}$ .

3. Estimate  $\beta$  as

$$\frac{\widehat{\lambda\beta}}{\widehat{\lambda}}$$

## IV implies the idea of a structural model

We assert that

$$Y = \beta_0 + \beta_1 X_1 + \beta_2 X_2 + \epsilon$$

is the process that in some sense *generates*  $Y$ .

- ▶ Bias in the estimation of this regression is caused by correlations between the  $X$ s and  $\epsilon$ .
- ▶ IV works because:
  1.  $Z$  (the instrument) is uncorrelated with the error,  $\epsilon$ , in the structural equation.
  2.  $Z$  does not *belong* in the structural equation.

Theory has made its way in!

## Economic crisis and civil war

Miguel, Satyanath, and Sergenti (2004) consider effect of GDP growth on civil war.

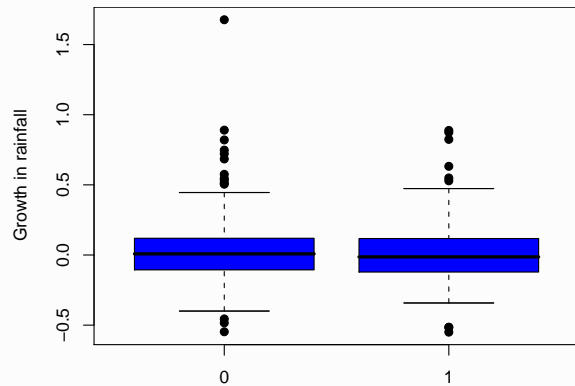
In particular, they consider the need for an instrumental variable.

- ▶ Endogeneity: conflict affects the economy.
- ▶ Omitted variables: Institutional factors
- ▶ Measurement error: GDP data unreliable

Instrument they choose is *rainfall*.

Limit sample to sub-saharan Africa in 1981-1999.

## Economic crisis and civil war

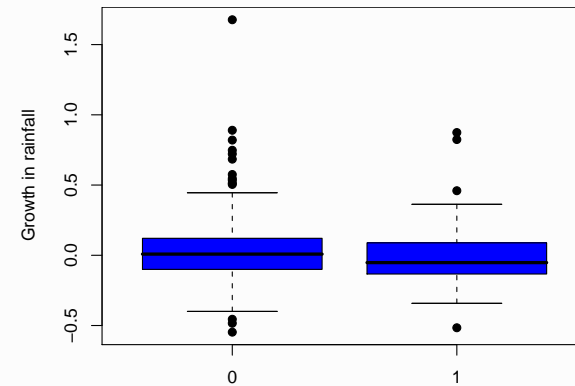


Civil war

*Rainfall growth*

< 25 Battle death	0.017
≥ 25 Battle deaths	0.021
Difference	0.004

## Economic crisis and civil war

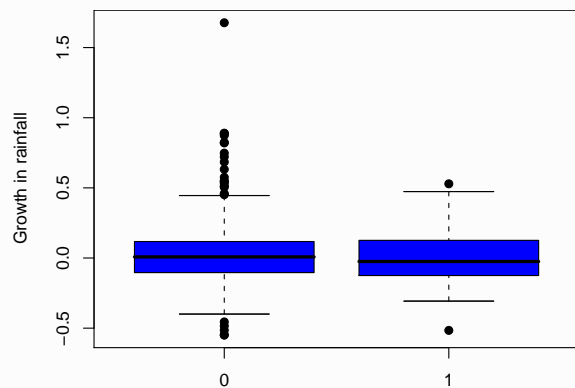


Civil war

*Rainfall growth*

< 25 Battle death   No onset	0.019
≥ 25 Battle deaths   Onset	0.022
Difference	0.003

## Economic crisis and civil war

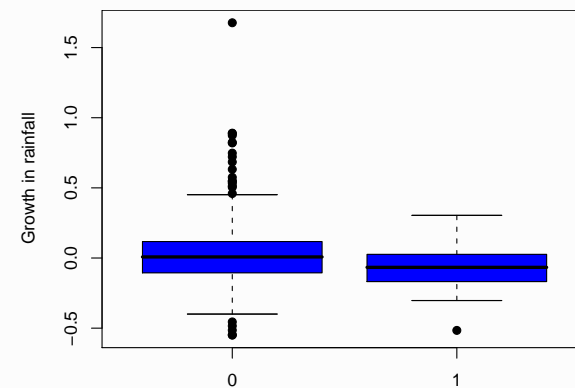


Civil war

*Rainfall growth*

< 1000 Battle deaths	0.021
≥ 1000 Battle deaths	0.002
Difference	-0.019

## Economic crisis and civil war

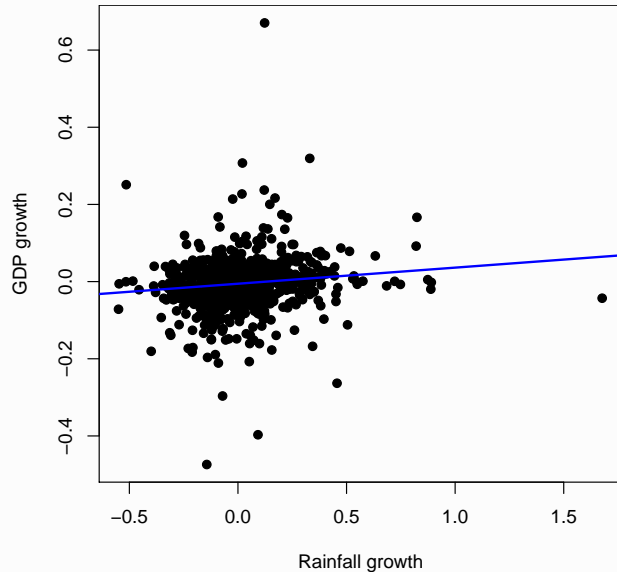


Civil war

*Rainfall growth*

< 1000 Battle death   No onset	0.020
≥ 1000 Battle deaths   Onset	-0.072
Difference	-0.092

## Economic crisis and civil war



## Economic crisis and civil war

Reduced form equation:  
Dependent variable = GDP Growth

	(1)	(2)
Growth in rainfall ( $t$ )	0.055 (0.016)	0.040 (0.017)
Growth in rainfall ( $t - 1$ )	0.054 (0.013)	0.028 (0.014)
Country time trends	No	Yes
Country fixed effects	No	Yes
$R^2$	0.02	0.06

## Economic crisis and civil war

Reduced form equation:  
Dependent variable = Civil War

	$(BD \geq 25)$	$(BD \geq 1000)$
Growth in rainfall ( $t$ )	-0.024 (0.048)	-0.062 (0.030)
Growth in rainfall ( $t - 1$ )	-0.122 (0.052)	-0.069 (0.052)
Country time trends	Yes	Yes
Country fixed effects	Yes	Yes
$R^2$	0.71	0.70

## Economic crisis and civil war

Structural equation:  
Dependent variable = Civil War

	$DB \geq 25$ (OLS)	$BD \geq 1000$ (IV/2SLS)	$BD \geq 1000$ (IV/2SLS)
Econ. Growth ( $t$ )	-0.21 (1.48)	-1.13 (1.40)	-1.48 (0.82)
Econ. Growth ( $t - 1$ )	0.07 (0.16)	-2.55 (1.16)	-0.77 (0.76)
Country time trends	Yes	Yes	Yes
Country fixed effects	Yes	Yes	Yes

## Models of Selection

- ▶ Problems of selection plague inference in strategic settings.
- ▶ In some sense, selection is really a problem of omitted variables. Actors condition their behavior on things that we, as analysts, do not directly observe.
- ▶ In order to address selection problems in the study of conflict, we need not only data on the outcomes of conflicts, but also data on potential conflicts that never occurred.
- ▶ Correcting for selection involves modelling the phenomena we are trying to explain and the process which generated the sample of data that we observe.

## The Heckman selection model

- ▶ The outcome equation

$$Y = \beta_0 + \beta_1 X_1 + \beta_2 X_2 + \epsilon$$

- ▶ The selection equation

$$S^* = \alpha_0 + \alpha_1 X_1 + \alpha_2 X_2 + \alpha_3 Z + \nu$$

where an observation is selected into the outcome equation sample if  $S^* > 0$ .

## The Heckman selection model

Outcome:  $Y = \beta_0 + \beta_1 X_1 + \beta_2 X_2 + \epsilon$

Selection:  $S^* = \alpha_0 + \alpha_1 X_1 + \alpha_2 X_2 + \alpha_3 Z + \nu$

An important quantity is  $\rho$ , the correlation between  $\epsilon$  and  $\nu$ .

- ▶ If  $\rho = 0$ , the selection is only a function of independent variables ( $X_1$  and  $X_2$ ) and things that are independent of  $Y$  ( $Z$  and  $\nu$ ).
- ▶ If  $\rho \neq 0$  (and either  $\alpha_1 \neq 0$  or  $\alpha_2 \neq 0$ ), then selection induces a correlation between the  $X$ s and  $\epsilon$  in the outcome equation.

## Estimating the Heckman selection model

The simple “two-step” approach:

- ▶ Assume  $\epsilon$  and  $\nu$  are bivariate normal.
- ▶ Estimate selection equation by probit.
- ▶ Estimate the outcome equation by OLS controlling for  $E(\epsilon | S^* > 0, X_1, X_2, Z)$ .

## Applying the standard selection model

$$S^* = \alpha_0 + \alpha_1 X_1 + \alpha_2 X_2 + \alpha_3 Z + \nu$$

Letting

$$\mu = \alpha_0 + \alpha_1 X_1 + \alpha_2 X_2 + \alpha_3 Z$$

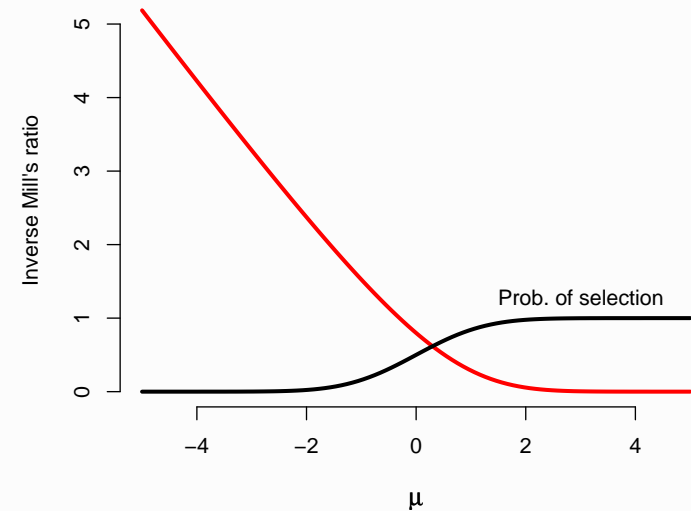
we have

$$E(\epsilon | S^* > 0) = \rho\sigma \left( \frac{\phi(-\mu)}{1 - \Phi(-\mu)} \right)$$

where  $\phi$  and  $\Phi$  are the standard normal PDF and CDF.

$\frac{\phi(x)}{1 - \Phi(x)}$  is known as the “inverse Mills ratio.”

## The inverse Mills ratio



## Second stage regression

After fitting the first-stage probit, then fit

$$Y = \beta_0 + \beta_1 X_1 + \beta_2 X_2 + \beta_\lambda \left( \frac{\phi(-\hat{\mu})}{1 - \Phi(-\hat{\mu})} \right) + \delta$$

1.  $\rho$  can be inferred from  $\hat{\lambda}$  and  $\hat{\sigma}$ .
2. Note that without  $Z$ , the model is only identified from non-linearity.
3. Problem of non-identification (or near non-identification) even more severe when the second stage is also probit (outcome is modelled also discrete).

## Selection models in IR

- ▶ Real need for restrictions (“instruments”) which may be theoretically hard to motivate.
- ▶ Results reliant on distributional assumptions and functional forms.
- ▶ Problems made more difficult by discrete outcome equations.
- ▶ Extreme value of  $\rho$  are often encountered.
- ▶ Must take great care.

## IMF Programs and growth

Considered by Przeworski and Vreeland (2000).

Selection:

$$S^* = \alpha_0 + \alpha_1 X_1 + \alpha_2 X_2 + \alpha_3 X_3 + \nu$$

Cases with an IMF agreement:

$$Y = \beta_0 + \beta_1 X_1 + \beta_2 X_2 + \epsilon$$

Cases with no IMF agreement:

$$Y' = \beta'_0 + \beta'_1 X_1 + \beta'_2 X_2 + \epsilon'$$

In an IMF agreement if  $S^* > 0$ , otherwise not in an agreement and  $(\nu, \epsilon, \epsilon')$  are multivariate normal.

## IMF agreements and growth

Effect they would like to measure is  $E(Y - Y')$ , but this cannot be directly observed.

Using these selection models' predictions What they can estimate is

$$E(Y|X_1, X_2) - E(Y'|X_1, X_2)$$

which accounts for difference in observable and non-observable growth determinants.

## IMF agreements and growth

	Mean growth	
	Observed	Corrected
Under agreement	2.04	2.00
Not under agreement	4.39	3.66

## IMF agreements and growth

Actually, P&V is a little more complicated. . .

Their selection stage is not a simple probit.

		IMF	
		Yes	No
Country	Yes	$G_{yy}$	$G_{yn}$
	No	$G_{ny}$	$G_{nn}$

They suppose that there are two latent selection variables,  $S_{IMF}^*$  and  $S_{Country}^*$ , both of which must be greater than 0 to observe an agreement. We will discuss this model in more detail tomorrow.

## Recap

- ▶ Standard econometric solutions to problems of endogeneity, selection, and so forth can and are applied to the strategic setting in IR.
- ▶ The application of these models, involves the use of particular empirical models the specification of which can be informed by theory. Ultimately, some hypotheses must be maintained.
- ▶ The standard modelling assumptions will generally only approximate the relationships implied by formal theory.
- ▶ In the next two sessions, we will consider how theory can be more directly integrated into estimation.
- ▶ **But**, there are important caveats and trade-offs.